



**AUSTRALIAN TUTORING  
ASSOCIATION (ATA) LTD  
ANNUAL GENERAL MEETING  
2016**

**130 Edwin Street North  
CROYDON, NSW  
13<sup>th</sup> December 2016  
10.30AM – 11.30AM**

# Report of the Secretary

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- Welcome and apologies
- Statutory Reports
- The year that was
  - ✦ KPIs
  - ✦ Notable achievements
  - ✦ PRENTUS Charity
    - Special Needs Training units drafted and endorsed
    - <https://www.tutoringscholarships.org/>
- 2017 Plans and goals
  - GPTA launch: [www.gpta.education](http://www.gpta.education)

# Welcome and apologies

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- Welcome
  - 11<sup>th</sup> AGM of the ATA
- Apologies
  - The ATA received the following apologies:
    - ✦ Nam Hong Nguyen – Apollo Education and Training
    - ✦ Anita Saravanamuttu - Richmond Tutoring College

# Key Performance Indicators (KPIs)

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• Total members 31 <sup>st</sup> December 2011	348
• Total members 31 <sup>st</sup> December 2012	413
• Total members 31 <sup>st</sup> December 2013	504
• Total members 3 <sup>rd</sup> December 2014	601
• Total members 1 <sup>st</sup> December 2015	485
• Total members 9 <sup>th</sup> December 2016	462

**Total current members: 463**

Net decrease through 2016: 22 members  
Net decrease through 2015: 108 members  
Net increase through 2014: 97 members  
Net increase through 2013: 91 members  
Net increase through 2012: 65 members

- Number of 'likes' since Dec 2015:
  - Increased from 412 to 515
- Twitter:
  - ✦ Number of tweets: 231
- ATA You Tube Channel: 948 views

# The year that was...2016 summarised

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- January and February
  - Rod Stowe issues a Press Release supporting the ATA in his annual warning on tutoring services
  - ATA reinforces standards and accreditation
- March and April
  - ATA's view on children being over coached for selective exams without proper disclosure wins support
- May and June
  - June Newsletter our 39<sup>th</sup> Consecutive quarterly newsletter
- July - August
  - Press Release supporting changes by Board of Studies for less predictable assessment
- September - October
  - 40<sup>th</sup> Newsletter published
  - ATA wins Tender with Victorian Commission for Children and Young People (VCCYP)
  - Press Release on Open Book Exams – considerable media: print, television (SBS) and radio
- November - December
  - Press Release: 11<sup>th</sup> November: Re Child Safe Standards and training
  - Press Release 7<sup>th</sup> Dec Re: PISA Ranking and declining standards. ATA espouses a partial privatisation of public schools. SBS takes a quote on the World News
  - GPTA launched: [www.gpta.education](http://www.gpta.education)

# ATA Finances

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## **Audit requirements for AGM and ASIC Rules** - Companies limited by guarantee – simplified obligations

- From 28 June 2010, companies limited by guarantee are subject to a number of law changes including:
  - prohibition on payment of dividends to members
  - preparation and audit or review of financial reports, and
  - annual financial reporting to members.
- Importantly, the law now defines a small company limited by guarantee.
- What is a small company limited by guarantee? A company is a small company limited by guarantee in a particular financial year if:
  - it is a company limited by guarantee for the whole of the financial year
  - it is not a deductible gift recipient at any time during the financial year, and
  - its revenue (or consolidated revenue if that applies) for the financial year is less than \$250,000.

<b>Tier</b>	<b>Type of company</b>	<b>Obligations</b>
1	Small company limited by guarantee.	Unless directed by a member or ASIC, does not have to: <ul style="list-style-type: none"><li>• prepare a financial report or have it audited</li><li>• prepare a directors' report, or</li><li>• notify members of annual reports.</li></ul>

Source: <http://www.asic.gov.au/asic/asic.nsf/byheadline/Companies+limited+by+guarantee-simplified+obligations>

# ATA Finances

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## Income

- ATA Memberships: \$131,294.91 (2015: \$115,848 and 2014:\$ 102,336.54)
- Other income:
  - AON Partnership income \$2,179.10
- Total annual income: \$133,474.01, (2015: \$117,903.90)  
(2014:\$103,445.34)

## Expenses

- Accreditation: \$45,929.50 (2015: \$44,122)
- Other expenses
  - 2016: **Expenses: \$87,544.51 (wages expense = \$52,990)**
  - 2015: **Expenses \$77,864.96 (wages expense = \$49,542)**

## Net increase in bank

- 31<sup>st</sup> Dec 2015 to 9<sup>th</sup> Dec 2016: +\$28,397.93
- Dec 2014 – Nov 2015: + \$25,525.98

# ATA Loan to GPTA

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- The ATA loaned to the GPTA \$10,000 last year
- The current loan stands at
  - ✦ GPTA membership for 2017 \$500 for a national association plus \$5 per member. The ATA has 463 members. This equates to \$2315
  - ✦ The ATA membership fee for 2017 is  $\$500 + \$2,315 = \$2,815$
  - ✦ **The balance of the loan is \$7,185**



# 2017 Fees Structure – no change from 2015....

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## Membership Categories

- For businesses with a teacher principal \$499 inc GST:
  - ATA (membership and accreditation) \$299 and insurance \$200
- For businesses with a non-teacher principal: \$549 inc GST
  - ATA (membership and accreditation) \$349 and insurance \$200
- For individual teacher: \$499 inc GST:
  - ATA (membership and accreditation) \$299 and insurance \$200
- For individual non-teacher: \$549 inc GST:
  - ATA (membership and accreditation) \$349 and insurance \$200

## Listing Price (members with multiple sites – one manager)

- \$55 per site per year for registered businesses
- \$220 for “Agencies” – no actual physical site

# Future directions

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- PRENTUS Charity to be the focus
- Drafting of a White Paper on the partial privatisation of public schools
- Further membership alliances
  - ✦ Such as an alliance with AON for further benefits
  - ✦ 2<sup>nd</sup> ATA National Tutoring Survey
  - ✦ Development of GPTA
  - ✦ Improved use of social media for aligning the ‘fragmented’ tutoring sector
- Further development of training options:
  - ✦ Financial literacy